

Organizer:



Supporting Organization:



INFRASTRUCTURE CONFERENCE 2018: The Path to a Green Belt and Road 29 June 2018, Hong Kong



About ASIFMA Infrastructure Conference 2018

In collaboration with the Infrastructure Financing Facilitation Office (IFFO) of Hong Kong Monetary Authority (HKMA), and supported by the Hong Kong Trade Development Council (HKTDC), ASIFMA hosted the Infrastructure Conference on 29 June 2018 in Hong Kong themed ‘The Path to a Green Belt and Road’.

The conference attracted around 150 attendees, including 24% institutional investors, 18% policy makers/public officials, and 5% corporate treasurers/issuers. The conference served as a significant platform in the region for the various key infrastructure-financing stakeholders to discuss financing-specific and technical-in-nature topics about the barriers and solutions to financing the Belt and Road and especially, how to emphasize the concept of “green infrastructure”.



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We were honored to have Mr. Vincent Lee, Executive Director (External), Hong Kong Monetary Authority (HKMA) and Deputy Director, HKMA Infrastructure Financing Facilitation Office (IFFO) as our keynote speaker at this conference. The conference also received support from over 30 senior speakers including key representatives from sell side, institutional investors, leading market practitioners and industry experts.

We specially thank the valuable support from 5 sponsoring firms including EY, HSBC, ICBC, Natixis and Standard Chartered, as well as 12 endorsing associations.



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We have received very positive feedback from the stakeholders including speakers, delegates and sponsors. Most of them found the speakers excellent, the discussions highly informative and interactive, and the conference thought provoking and enjoyable with the opportunity to meet the various senior representatives with similar interests in infrastructure financing areas, which encouraged the advancement of financing a green Belt and Road.



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IFFO 金管局基建融資促進處辦公室
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List of Participating Organizations in 2018:

Active Investments Capital
Acuris
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Asia Climate Partners
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Asia-Pacific Structured Finance Association
ASIFMA
Australian Trade and Investment
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Institute (HKSI)
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(HKTDC)
HSBC
HuaAn Asset Management (Hong Kong)
Hutchison Ports
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Industrial Bank
ING Bank
International Capital Market Association
(ICMA)
International Finance Corporation (IFC)
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King & Wood Mallesons
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Lloyd's
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Multilateral Investment Guarantee Agency
(MIGA), World Bank Group
Mutualwell Incorporated
Natixis
NDE Capital
Oneday Capital
Pacific Hawk (HK)
Pengyuan International
Pinsent Masons
Pureheart Capital Asia
S&P Global Ratings
Securities and Exchange Commission of
Cambodia

Securities and Futures Commission (SFC)
Soach Global Corporation
Societe Generale
Standard Chartered
Sumitomo Mitsui Banking Corporation
Sumitomo Mitsui Financial Group
T. Rowe Price
The Hub of Consultants
Treasury Markets Association
Value Partners
Willis Towers Watson

Event Website:

For more about ASIFMA Infrastructure Conference 2018: www.asifma.org/infrastructure2018

For More Information about ASIFMA Events: www.asifma.org/events

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Final Program

Date: Friday 29 June 2018

Location: Hong Kong Convention & Exhibition Centre (Convention Hall, L1)

08:30-08:45 **Delegate Check-in**

08:45-08:50 **Welcome Remarks**

- **Vijay Chander**, ED - Fixed Income, **ASIFMA**

08:50-09:00 **Keynote**

- **Vincent Lee**, Executive Director (External), **Hong Kong Monetary Authority (HKMA)**, and Deputy Director, **HKMA Infrastructure Financing Facilitation Office (IFFO)**

09:00-10:00 **Panel 1: The Evolution of the Belt and Road**

- Evolution/openings over the past years
- Remaining challenges to overcome
- Attracting investors into B&R
- **Jack Chan**, Managing Partner, **EY**
- **Nicholas Kwan**, Director of Research, **Hong Kong Trade and Development Council (HKTDC)**
- **Samuel Tong**, Deputy Chief Executive, **ICBC Asia**
- **Terry Zhang**, Head of Commercial Development, **Pengyuan International**
- **George Siu-Kay Leung**, Advisor, Asia-Pacific, **HSBC (Moderator)**

10:00-10:30 **Coffee Break**

10:30-11:30 **Panel 2: Project Structures, Risk Assessment, Procurement and Planning Process – Bankability of Projects**

- **Neal Beatty**, Partner & General Manager, **Control Risks**
- **Steve Duckworth**, Senior Partner, Sales and Business Development Director, North Asia, **ERM**
- **Aaron Chow**, Head of Asia-Pacific Business Department, **ICBC Asia**
- **David Lam**, Partner, **King & Wood Mallesons**
- **Surya Bagchi**, Global Head, Project & Export Finance, **Standard Chartered**
- **Michael A Camerlengo**, Director, Infrastructure Advisory, **KPMG Transaction Advisory Services Limited (Moderator)**

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- 11:30-12:30 **Panel 3: The Role of Multilaterals and Development Banks**
- **Nicholas Mant**, Head of Credit and Investment Risk, **Asian Infrastructure Investment Bank (AIIB)**
 - **Anna-Marie Slot**, Partner and Global Head of High-Yield, **Ashurst**
 - **John Groesbeek**, Acting Deputy Treasurer & Head Syndications - Asia Pacific, **International Finance Corporation (IFC)**
 - **Jae Hyung Kwon**, Head of North Asia, **Multilateral Investment Guarantee Agency (MIGA), World Bank Group**
 - **Oliver Jones**, Deputy Editor, **Inframation, Acuris (Moderator)**
- 12:30-13:30 **Lunch**
- 13:30-14:30 **Panel 4: Project Bonds and Loans: Infrastructure Investment Considerations**
- **Vivian Tsang**, Associate MD, Project and Infrastructure Finance Group, **Moody's Investors Service**
 - **Richard Langberg**, Senior Director, Analytical Manager, APAC Infrastructure Ratings, **S&P Global Ratings**
 - **Gavin Munro**, Head of Infrastructure Finance, Asia Pacific, **Societe Generale**
 - **Bertrand Guiot**, Head of Infrastructure APAC, **Natixis (Moderator)**
- 14:30-15:00 **Coffee Break**
- 15:00-16:00 **Panel 5: Credit Enhancement, Insurance and Credit Rating**
- **Les Collett**, Regional Director, Credit Solutions, Structured & Capital Solutions, Asia, **Aon Risk Solutions, Specialty Broking**
 - **Jack Xu**, MD, Head of Rating, Research and Analytics, **Dagong Global Credit Rating (Hong Kong) Co., Ltd**
 - **Jenny Koh**, Regional Director Asia, **GuarantCo**
 - **Thomas Haddrill**, General Representative for Hong Kong, **Lloyd's**
 - **Richard Green**, MD, Head of Financial Risk Products, Asia, Head of the Public Agency Unit, Asia, Head of Marsh Analytics, Asia, **Marsh**
 - **Vijay Chander**, ED – Fixed Income, **ASIFMA (Moderator)**

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16:00-17:00

Panel 6: The Greening and Sustainability of Infrastructure

- How to make a greener and more sustainable infrastructure?
- Challenges vs benefits
- Governments/investors views
- **Ivy Lau**, General Manager, China Office, **Climate Bonds Initiative (CBI)**
- **Dominique Duval**, Sustainable Banking – Head of Asia-Pacific, **Credit Agricole**
- **Judy Li**, Director, **EY**
- **Jonathan Drew**, MD, Infrastructure and Real Estate Group, **HSBC**
- **Chaoni Huang**, Director, Green and Sustainable Solutions, Investment Banking, Asia Pacific, **Natixis**
- **Ricco Zhang**, Director, Asia Pacific, **International Capital Market Association (ICMA)** (*Moderator*)

17:00

Concluding Remarks

- **Vijay Chander**, ED – Fixed Income, **ASIFMA**

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