

FANGDA PARTNERS
方達律師事務所

Financial Industry



The Preeminent China-based International Law Firm

Founded in 1993 and one of the most prestigious law firms in the region, Fangda Partners has over 700 lawyers. We serve a wide variety of major clients – including large MNCs, global financial institutions, leading Chinese enterprises and fast-growing Hi-tech companies – on an extensive range of commercial matters through our network offices in Beijing, Guangzhou, Hong Kong, Shanghai and Shenzhen, offering PRC law and Hong Kong law.

We are the firm of choice for clients' most challenging transactions and legal issues in many practice areas. Since we were founded, we have advised on some of the largest and most complex corporate and finance transactions in China, the region and globally. We have also assisted our clients with many renowned and complex cases and arbitrations, compliance and government investigations in the region.

Our service to clients is premised on the dual foundations of strong local law capabilities and a global business outlook. Our lawyers are qualified in many jurisdictions, including the People's Republic of China, Hong Kong SAR, England and Wales, the United States, Singapore and Australia.

Our understanding of the laws and processes in major jurisdictions around the world enables us to advise our clients effectively on the largest and most complicated cross-border matters in China and elsewhere. Our strengths have been widely recognized by our clients and peers. Chambers has commented on our cross-border capabilities in the following terms – "outstanding quality of its lawyers", "high level of service that is comparable to international firms", and "strong global outlook".



Financial Industry Practice

Fangda Partners' Financial Industry Group regularly advises domestic and international clients on the most complex and cutting-edge legal issues in the financial service sector in China. We are renowned for our participation in most of the market-leading deals, for our deep understanding of the financial services sector in China, and for our ability to help clients navigate through the complex financial services regulatory environments.

Fully fledged services

We offer fully fledged services relating to financial institutions and the Chinese financial market, ranging from regulatory work, transactions involving financial business to contentious matters. We also advise Chinese financial institutions and investment companies on their outbound activities in the financial services sector. Our clients include all key participants in the financial services sector, including investment banks, asset managers, commercial banks, financial sponsors, alternative fund managers, insurers and fintech companies. In addition to licensing issues, governance, products, marketing, compliance and general regulatory issues, we have also advised clients on new issues with the emergence of fintech, including blockchain, e-signature, big data, data privacy, cybersecurity and other related issues.

Most experienced team

Our team comprises leading lawyers who have extensive experience in advising financial institutions on regulatory and M&A matters. Our team has developed longstanding relationships with many of the leading international and domestic financial institutions and know their businesses well. We offer a unique combination of international execution capabilities and in-depth understanding of the domestic market and regulations to ensure that matters are handled efficiently, effectively and in clients' best interests.

Deep understanding of regulators and business-oriented approach

We have developed close working relationships with many of the regulatory bodies in China through working with them on matters over many years. This practical experience enables us to provide clients not only with tailored strategic advice but also well-informed tactical advice. We bring a practical and business-oriented approach to offer the full range of commercial legal services, balancing client's business needs with regulatory compliance.

Recognition

National Law Firm of the Year: China

IFLR1000 Asia-Pacific Awards, 2019, 2022, 2023

Regulatory/compliance: PRC firms - Tier 1

The Legal 500 Asia-Pacific, 2017-2023

Firm of the year - Shanghai

IFLR1000 China Awards, 2021-2022

Golden League Awards (Nationwide elite law firms)

China Business Law Awards, China Business Law Journal, 2022

Private Equity & Venture Capital Firm of the Year – China

China Law & Practice Awards, 2022

Financial Services M&A Legal Adviser of the Year

Mergermarket China M&A Awards, 2020, 2021

M&A Legal Adviser of the Year

Mergermarket China M&A Awards, 2020, 2021

Finance Firm of the Year

Asia Legal Awards, 2021

Team of the year: M&A

IFLR1000 China Awards, 2021

M&A Firm of the Year - China

China Law and Practice, 2019, 2020

Most Attractive Employer

Universum China Awards, 2019-2022

PRC Firm, Hong Kong Office of the Year

Asian Legal Business, 2018

The Corporate Firm of the year

IFLR Asia Awards, 2018

Hot topics

- Acquisition of/application for securities license, asset management license, wealth management license, fund distribution license, futures license, insurance license, banking license etc.
- Carbon trading (cross-border and domestically) and green finance products
- Implication of China's financial regulatory revamp
- CSRC's enhanced requirements on cross-border business, and international banks' revisiting internal guidelines
- CSRC's consultation rules on derivatives business and implication on offshore derivatives business
- CSRC's consultation rules on amended rules on futures companies and futures exchanges
- CSRC's new rules on overseas listing of domestic companies from perspective of offshore investment banks
- NDRC foreign debt registration rules
- Participation in onshore debt restructuring plan by offshore creditors and cross-border fund remittance arrangements (including QFIIs, CIBM investors and general bilateral creditors)
- Cross-border data transfer agreement, security assessment and other general regulatory advice
- Regulatory requirements and documentation in launch of wealth management business
- Implication on anti-sanctions law on financial institutions
- IT services/outsourcing arrangements
- Regulatory requirements and documentation in relation to intra-group collaboration (cross-border and domestically), and potential for setting up financial holding companies
- Exiting strategies and transactions (equity transfer, asset transfer, liquidation, take-over)
- Swap Connect, Bond Connect, QFII, QDII etc.





Notable Matters

Our experience includes advising:

Banking Sector

- **DBS Bank** on its acquisition of Shenzhen Rural Commercial Bank.
- **Ant Financial** on its various internet-based financing services offered in China and globally.
- **Central Huijin Investment** on its acquisition of the controlling stake in Hengfeng Bank by subscriptions of newly issued 60 billion ordinary shares.
- **UBS** on its US\$2 billion pre-IPO investment in the Postal Savings Bank of China.
- **Citibank**, as consortium head, on the US\$3.06 billion acquisition of a stake in Guangdong Development Bank.
- **Newbridge Capital**, on its acquisition of the controlling stake in Shenzhen Development Bank, the first time a foreign investor had been permitted to obtain the controlling stake in a China-listed commercial bank.
- **UBS** on its US\$500 million strategic investment in the Bank of China and on the subsequent sale of its shares following the expiry of the lock-up period.
- **Fudeng Financial Holding Co.** and **Bank of China** on their RMB1 billion joint acquisition of the equity interests of 15 rural banks held by China Development Bank.
- **Dah Sing Bank** on its strategic investment in Chongqing Commercial Bank.
- **ANZ** on the sale to DBS Bank of ANZ's retail and wealth management businesses in China.
- **China Construction Bank** on its acquisition of Banco WestLB do Brasil, a subsidiary of WestLB in Brazil.
- **J.P. Morgan** and **Citibank** on the conversion of commercial banking branch in China into a wholly-owned subsidiary.

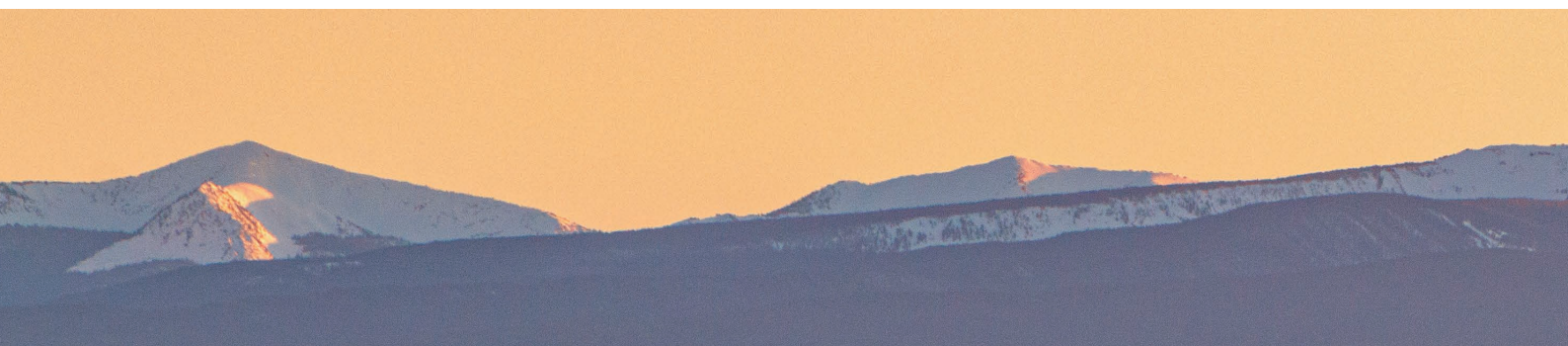
Trust Sector

- **Shanghai Electric** and other investors in the risk disposal and restructuring of Anxin Trust.
- A domestic investor on the acquisition of the controlling stake in a trust company.
- **J.P. Morgan** on its investment in Bridge Trust Company.
- **Bank of Montreal** on its investment in COFCO Trust Company.
- **Royal Bank of Scotland** on its acquisition of a stake in Suzhou Trust Company and the subsequent sale of that stake.
- **Barclays Bank** on its acquisition of a 19.5% shareholding in New China Trust & Investment Co.
- **Morgan Stanley** on its investment in Hangzhou Trust Co.



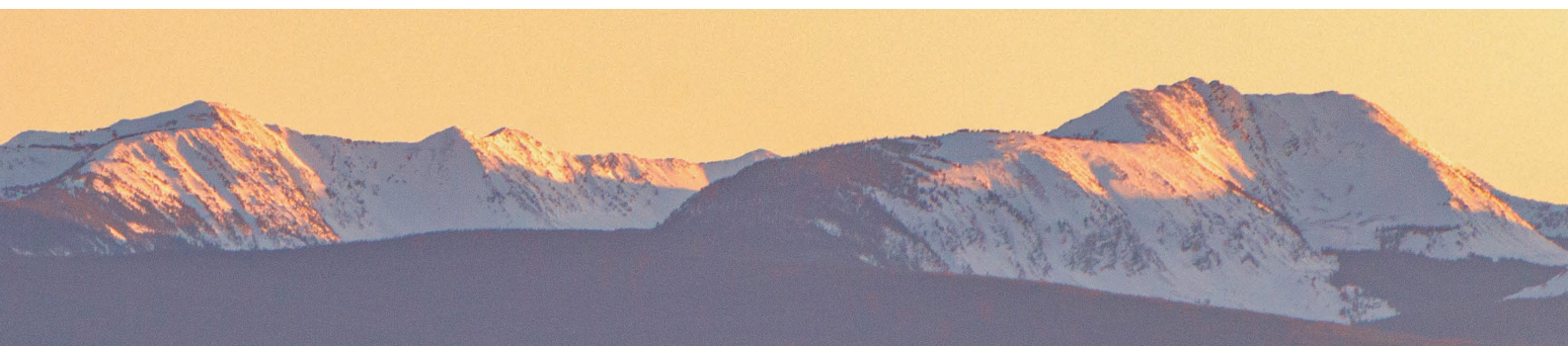
Securities and Futures Sector

- Several leading international financial institutions in establishing wholly foreign-owned securities firms in China – recent cases including **SCB** successfully obtaining regulatory approval to set up the first wholly foreign-owned securities firm; **BNP Paribas** successfully submitting its application to the CSRC for setting up a wholly foreign-owned securities firm.
- A leading global financial institution on its establishment of a wholly foreign-owned futures brokerage firm in China.
- **J.P. Morgan** and Nomura, respectively, on establishing their full-license securities joint ventures in Shanghai.
- **Alibaba** on its RMB3.5 billion acquisition of 3.25% of the shares in Huatai Securities.
- **J.P. Morgan** on its acquisition of 51% equity interest in its futures broker joint venture, the first wholly foreign-owned futures broker.
- A European bank on its equity step-up from 33% to 51% in its existing securities joint venture.
- **China Renaissance** and **HSBC**, respectively, on establishing their full-license securities joint ventures under the CEPA regime.
- **Royal Bank of Scotland** on its establishment of a securities joint venture with Guolian Securities and its subsequent exit.
- **UBS** on its RMB1.7 billion investment in and restructuring of Beijing Securities, a landmark securities transaction in the China securities market.
- **Goldman Sachs, Citigroup Global Markets Asia, Morgan Stanley** and **Credit Suisse**, respectively, on establishing their securities joint ventures with Chinese investors.
- **CLSA** on its establishment, restructuring and disposal of its securities joint venture in China, the first securities joint venture eligible to apply for an upgrade of its business scope.
- **BNP Paribas** on its exit from Changjiang-BNPP, the first foreign exit from a Sino-foreign securities joint venture established in China.
- **Credit Suisse** on its unilateral capital increase in Credit Suisse Founder Securities Limited, the first case in the securities sector where a foreign shareholder has increased its equity to majority interest through a capital increase.
- **J.P. Morgan** on its acquisition of a 49% stake in a PRC futures brokerage firm and related restructuring matters.
- A major PRC investment bank on its acquisition of a PRC futures brokerage firm.
- **UBS Securities** on its acquisition of a 66.7% shareholding in a PRC futures brokerage firm.



Asset Management Sector

- **Morgan Stanley** on increasing its stake in Morgan Stanley Huaxin Fund Management Co., Ltd. to 100%.
- **Warburg Pincus** on its investment in Zhong Ou Asset Management Co., Ltd.
- **BlackRock** on its establishment of BlackRock CCB Wealth Management Co., Ltd. together with CCB Wealth Management Co., Ltd. and an affiliate of Temasek.
- **BlackRock** on its establishment of BlackRock Fund Management Co., Ltd. - the first wholly foreign-owned mutual fund management company following the lifting of foreign shareholding restriction.
- **Warburg Pincus** in the sale of a portion of its equity interest in Hwabao WP Fund Management Company.
- **SG Asset Management** on the sale of its equity interest in Hwabao Fund Management Company to Warburg Pincus.
- **Crédit Agricole** on its fund management joint venture with the Agricultural Bank of China.
- **Nikko Asset Management** on its acquisition of a 40% stake in Rongtong Fund Management.
- **UBS** on its purchase of a 49% stake in China Dragon Fund Management, the first foreign investor to hold the maximum allowed percentage of equity stake in a Chinese fund management joint venture.
- **UBS** on its RMB3 billion pre-IPO strategic investment in China Cinda Assets Management, one of four state-owned asset management companies in China and the first asset management company to go public.
- **Warburg Pincus** on its pre-IPO strategic investment in China Huarong Asset Management. Huarong is one of four state-owned asset management companies in China.
- **Credit Suisse First Boston** on its joint venture with ICBC, the first fund management joint venture between a domestic bank and a foreign fund manager.
- **Ningbo Gongchuanglianying Equity Investment Fund (Limited Partnership)** on its acquisition of the entire shareholding of Silverac Stella (Cayman) Limited.



Insurance Sector

- **China Ping An Life Insurance** on its acquisition of Zhengzhou Ping'an Financial Center.
- **China Ping An Life Insurance** on its acquisition of a real estate in Beijing.
- An investor on its investment in and its establishment of **National Pension Insurance Company Ltd.**
- **Ping An Life Insurance** in its acquisition from Capitaland of majority stake in 6 Raffles City developments in China.
- A foreign insurance company on its potential establishment of a life insurance joint venture with a controlling stake.
- **Morgan Stanley** on its investment in Zhong An Insurance, the first insurance company in China approved to carry out internet insurance business.
- **CP Group** on its acquisition of a 15.57% stake in Ping'an.
- **BNP Paribas Cardif** on its acquisition of a 50% stake in ING-BOB Life Insurance Company from ING.
- **The Carlyle Group** on its initial investment in a 24.9% stake in China Pacific Life as a strategic investor and on the subsequent conversion of its investment to 19.9% in its parent company, China Pacific Insurance.
- **The National Trust** on the RMB1 billion agreement to establish a life insurance joint venture with HSBC to provide a life insurance platform for HSBC in China.
- A Fortune 500 private group on its various proposed investments in the European insurance sector, including acquisition of majority shares in three insurance companies and its public offer to acquire shares in a listed insurance company via competitive bid.

Fintech Sector

- **UBS** on setting up an innovative wealth management online platform and successfully obtaining fund distribution license.
- **Tengyin**, a renowned Fintech company, in its series B capital raising.
- **HKEX** on its acquisition of a 51% interest in Shenzhen Ronghuitongjin Tech Co.
- **Ipreo** on its establishment of a Sino-foreign joint venture with Hundsun to deliver an electronic bookbuilding solution for bond syndication in China.
- An international client on its investment into Lufax, an online wealth management platform.
- **Ant Financial** on its domestic business and international expansion.
- **Ant Financial** on its acquisition of Nuonuo, a leading B2B platform, committed to providing merchants with a whole set of taxation, invoices solutions and other value-added services.
- **Warburg Pincus** on its investment into Cango, a leading automotive finance service platform in China, using cloud-based infrastructure.
- **Morgan Stanley** on its investment into Zhong An Insurance.
- **QTrade** on its business cooperation with Tencent regarding the establishment of a financial market information-sharing platform.
- A global financial service provider on the proposed offer of a number of trading platforms on a cross-border basis.
- A leading investment bank on its A+ round of investment into a fintech company.

Contact



FANG Jian

Partner
jian.fang@fangdalaw.com



Grace Yu

Partner
grace.yu@fangdalaw.com



Siyuan Pan

Partner
siyuan.pan@fangdalaw.com



Ada Zou

Partner
ada.zou@fangdalaw.com



Lily Yan

Partner
lily.yan@fangdalaw.com



Sam Wang

Partner
sam.wang@fangdalaw.com



Ge Hu

Counsel
ge.hu@fangdalaw.com



Kristy Tang

Counsel
kristy.tang@fangdalaw.com



Yao Zhang

Counsel
yao.zhang@fangdalaw.com



Xiaoye Zhao

Counsel
xiaoye.zhao@fangdalaw.com



Lawrence Zhu

Counsel
lawrence.zhu@fangdalaw.com



Beijing

27/F, North Tower
Beijing Kerry Centre
1 Guanghua Road
Chaoyang District
Beijing 100020, China

Tel: +86 10 5769 5600
Fax: +86 10 5769 5788

Guangzhou

66/F, Guangzhou CTF
Finance Centre
6 Zhujiang East Road
Zhujiang New Town
Guangzhou 510623, China

Tel: +86 20 3225 3888
Fax: +86 20 3225 3899

Hong Kong

26/F, One Exchange Square
8 Connaught Place, Central
Hong Kong

Tel: +852 3976 8888
Fax: +852 2110 4285

Shanghai

24/F, HKRI Centre Two,
HKRI Taikoo Hui
288 Shi Men Yi Road
Shanghai 200041, China

Tel: +86 21 2208 1166
Fax: +86 21 5298 5599

Shenzhen

9/F, Tower One, Kerry Plaza
1 Zhong Xin Si Road
Futian District
Shenzhen 518048, China

Tel: +86 755 8159 3999
Fax: +86 755 8159 3900