

6 November 2023

## Securities and Exchange Board of India

Email: fpi-suggestion@sebi.gov.in

Dear Sir or Madam,

## Suggestions towards simplifying, easing and reducing cost of compliance with respect to SEBI (Foreign Portfolio Investors) Regulations, 2019

On behalf of the Asset Management Group ("**AAMG**") of Asia Securities Industry & Financial Markets Association ("**ASIFMA**")<sup>1</sup>, which currently has 41 asset manager members and many of which are foreign portfolio investors (**FPIs**), we would like to submit our recommendations on simplifying, easing and reducing cost of compliance with respect to SEBI (Foreign Portfolio Investors) Regulations, 2019 as well as the related circulars.

Our members welcome SEBI's effort in reviewing the FPI Regulations, 2019 (the "**FPI Regulations**") and its related circulars to enhance the ease of compliance and reduction in cost of it. It has been observed that there has been a large volume of regulatory changes from SEBI since the beginning of this year, which has made it challenging for FPIs to track and stay on top of them since many of them do not have a presence in India. We would like to suggest that SEBI consult publicly on proposed regulations and changes before finalizing them and more consideration to be given regarding the impact of its implementation for FPIs to avoid any unintended consequences. In addition, we believe that sufficient time for regulatory implementation (e.g., 6 months to a year) should be given after both the regulation and implementation details thereof are announced for FPIs to properly prepare.

We understand that SEBI is adopting a new approach where industry forums are being set up to come up with the implementation details for the SEBI regulations and circulars. We welcome this initiative for the industry to propose the best way to implement SEBI's requirements. For the FPI Regulations and any other requirements that impact FPIs, we request that SEBI ensure that FPIs are included in these industry forums and not just rely on the onshore depository institutions to represent them.

<sup>&</sup>lt;sup>1</sup> ASIFMA is an independent, regional trade association with over 155 member firms comprising a diverse range of leading financial institutions from both the buy and sell side, including banks, asset managers, professional and consulting firms, and market infrastructure service providers. Together, we harness the shared interests of the financial industry to promote the development of liquid, deep and broad capital markets in Asia. ASIFMA advocates stable, innovative and competitive Asian capital markets that are necessary to support the region's economic growth. We drive consensus, advocate solutions and effect change around key issues through the collective strength and clarity of one industry voice. Our many initiatives include consultations with regulators and exchanges, development of uniform industry standards, advocacy for enhanced markets through policy papers, and lowering the cost of doing business in the region. Through the <u>GFMA</u> alliance with <u>SIFMA</u> in the United States and <u>AFME</u> in Europe, ASIFMA also provides insights on global best practice and standards to benefit the region.



We would like to take this opportunity to raise again one of the key challenges that our asset manager members have with identifying the beneficial owner (**BO**) of public retail funds that they manage (which can run into the hundreds) especially when the BO threshold has been lowered from 25% to 10% and the report of changes to BO information must be made within 7 working days.

As previously submitted to SEBI, the shares/units of public retail funds are typically sold and distributed through numerous intermediaries and distribution partners across multiple jurisdictions. These distributors are usually regulated and required to conduct their own KYC and AML checks on the investors of the funds that they distribute. Managers of these funds often do not have visibility (certainly not real time nor even on a daily or more frequent basis) over the identity of the investors of these funds as the investors are clients/customers of these distributors. Fund distributors are generally not required by law or contractual agreement to share details of their clients/customers with the fund manager and may even be prohibited from doing so under personal data privacy laws in their jurisdiction. It will take fund managers time and effort to try to obtain such BO information from their distributors, which will certainly take more than the 7 working days provided for the reporting of material changes to BO of the funds.

Moreover, the investors of public retail funds are likely to change frequently (due to subscriptions and redemptions) and their holdings in any public retail fund may even change on a daily basis due to changes in the Net Asset Value (NAV) of the fund as well as the number and frequency of subscriptions and redemptions occurring in any given day. Hence, we wonder how the reporting of such changes on a daily or weekly basis would be helpful or useful to SEBI.

Therefore, we would like to see SEBI adopt a risk-based approach for low-risk FPIs that are regulated public retail funds so that these funds can be exempted like local public retail funds or listed funds under some SEBI regulations or from applying the reduced 10% BO threshold (i.e., reverting to the previous 25% threshold which is commonly used in many jurisdictions for AML purposes), and/or the reporting period of changes to BO of these funds can be extended to three to six months.

Our suggestions on the specific provisions of the FPI Regulations are set out in the Annex to this letter. We would very much like to be included in the industry forum(s) that will be working on the implementation details of the FPI Regulations and other FPI-related requirements.

If you have any questions with our suggestions or would like to discuss further with us, please contact me at <u>eshen@asifma.org</u> or +852 25316570.

Yours sincerely,

Eigenie Shen

Eugenie Shen Managing Director, Head of Asset Management Group Asia Securities Industry & Financial Markets Association



## Annex: ASIFMA AMG Suggestions on SEBI (Foreign Portfolio Investors) Regulations, 2019

SI.	Name of	Regulation	Suggestion	Rationale
No.	Regulation	No.		
		(paragraph)		
1	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 3(2)	Suggested amendment below in red. "An application for the grant of certificate as a foreign portfolio investor shall be made to a designated depository participant in the Form [and manner] specified by the Government or the Board from time to time and shall be supported by the fee specified in Part A of the Second Schedule 3 and [physical or electronic submission of] any documents in the manner specified by the Board from time to time."	Acceptance of electronic (signed and scanned) FPI applications and supporting documents will improve the ease and speed of doing business. Additionally, these documents typically contain highly sensitive information, and email is a more secure transfer method than post. Implementing this change will put India's foreign investor application process in the same position as all other developed markets.
2	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 3(2)	Streamline and reduce documentation needed for FPI registration, account opening and registration renewal.	Currently, the application form is too complex and too long, and too many documents are needed. Some information is requested repeatedly in various forms/documentations. Further simplifying and streamlining the forms and documentation needed for registration and renewal will enhance the ease of onboarding of FPIs and them doing business.
3	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 7(2)	Suggested amendment below in red. "The designated depository participant shall [clearly set out their requirements to the applicant and] endeavour to dispose of the application for grant of certificate of registration as soon as possible but not later than thirty days after receipt of application by the designated depository participant, or	Clarity and transparency of requirements at the outset of the application process will help reduce the time taken for investors to access the market. The application process often takes much longer than 30 days, as the DDP can marginally change their requirements at each review stage, thereby treating this as a reset of the "30-day timer". For example, in some instances the



1			after the information called for	application process has taken in excess of
			under regulation 6 has been	6 months.
			e e e e e e e e e e e e e e e e e e e	o montris.
			furnished; whichever is later."	
4	The SEBI	Regulation	Suggested additional sentence to be	This affirms Part A, Section 4(iv) of SEBI
4		-		
	(Foreign	7(5)	added:	Master Circular for FPIs, DDPs and
	Portfolio			Eligible Foreign Investors, issued on 19
	Investors)		"In the event of a non-voluntary FPI	December 2022. "If DDP is in receipt of
	Regulations		expiry, if the DDP is in receipt of	registration fees prior to validity date but
	, 2019		registration fees prior to validity	the due diligence including KYC review is
			date but the due diligence including	not complete by the validity date due to
			KYC review is not complete by the	non-submission of information by the FPI,
			validity date due to the fault of the	no further purchases may be permitted
			FPI, further purchases will be	till the intimation of continuance is given
			blocked until the intimation of	by DDP."
			continuance is given by DDP. Should	
			such intimation of continuance not	The guarantee of a reasonable wind-
			be granted, FPIs will be permitted to	down period and dispensations on non-
			wind down their holdings in an	voluntary FPI expiries will boost foreign
			ordinary manner."	investor confidence in the Indian
				securities market.
5	The SEBI	Regulation	Suggest increasing the period for	Reporting within 7 days increases the
	(Foreign	22 (1)(c)	reporting a material change from 7	ongoing operational burden for FPIs,
	Portfolio		working days to 30 days for email	which would increase FPI's resource
	1			
1	Investors)		notification to DDP and 6 months to	requirements and associated costs to invest in India as compared to any other
	Regulations		provide documentation.	invest in India as compared to any other
	Regulations			invest in India as compared to any other Global Market (regardless of allocation of
	Regulations			invest in India as compared to any other Global Market (regardless of allocation of investment to India compared to other
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				<ul> <li>online form, the FPI paperwork is required to be in hardcopy and to be executed by authorized signatories and then mailed by postage.</li> <li>Considering the degree of manual paperwork with need to go through various layers of reviewing parties, there needs to be sufficient time to be provided until such a time the reporting process is streamlined.</li> </ul>
6	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22 (1)(c)	<ol> <li>DDPs should develop Standard Operating Procedures (SOPs) with input from/in partnership with FPIs and use consistent and brief Email templates to assist FPIs with reporting.</li> <li>Guidance should be given to DDPs that email from any authorised signatory or compliance officer of the FPI reporting of changes is sufficient, with no need for formal paperwork.</li> <li>Material change in ownership should be defined as changes resulting in a new owner of voting shares above 50%.</li> </ol>	<ol> <li>DDPs are inconsistent in how they accept reporting of material changes. There are certain DDPs that refuse to give guidance on the threshold of ownership changes that need to be reported and veer towards the side of over- cautiousness to the extent that the FPI Regulations require incremental changes in holding e.g., BO holding increasing from 12% to 15% is viewed as a material change reportable within 7 days. When requested for guidance, the FPI is told to assess their own risk appetite. On the other hand, another DDP has advised that changes between 10% to 50% held by BO need not be reported. Inconsistent approaches by DDPs will lead to further confusion among FPIs. We appeal to SEBI to require DDPs to develop SOPs, with input from FPIs, to form clear and consistent guidance for the FPIs.</li> <li>In addition, email templates (which one DDP uses) have proven helpful. Further, emails are timestamped and can be used as evidence of timely, or untimely, reporting. Our members have also observed delays in the time a material change is reported to a DDP until the time that the DDP reports the change to SEBI, which can result</li> </ol>



				<ul> <li>in the DDP being marked late on a timely communicated material change.</li> <li>Additional paperwork increases the ongoing operational burden for FPIs, which only serves to widen an FPI's resource requirements and associated costs to invest in India as compared to any other Global Market.</li> <li>Ownership changes can occur with enough frequency to create a burden in monitoring and reporting for FPIs. It appears a key concern of SEBI is to identify instances where certain foreign investors obtain enough of an ownership stake in an FPI to appear to be able to exert control on investment decisions. A measure of 50% ownership in voting shares appears to be sufficient to meet SEBI's needs, as well as to not overly burden FPIs with monitoring for and reporting such changes.</li> </ul>
7	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22 (1)(c)	Suggest amendments below in red. "[Non-public retail fund FPIs should] as soon as possible but not later than seven working days, inform the Board and designated depository participant in writing [through either physical or electronic submission], if there is any material change in the information including any direct or indirect change in its structure or ownership or control or investor group previously furnished by him to the Board or designated depository participant. [Public retail fund FPIs should, as soon as possible but not later than seven working days, inform the	Removal of investor group as a requirement for all FPI types – per current rules governing the formation of investor groups, there are many instances whereby an FPI will be unaware of other FPIs within their group (such as if several separately managed funds are grouped due to a common shareholder, whereby it would be unpractical/illegal for separate investment managers to share trading information). Therefore, the onus to notify the Board of changes should be on the depositaries. Public retail funds should be treated differently from other FPIs regarding monitoring changes to ownership. These funds are designed to accommodate a



			Board and designated depository participant in writing through either physical or electronic submission, if there is any material change in the information including any direct or indirect change in its (i) FPI sub- category and (ii) occupation details and (iii) control previously furnished by him to the Board or designated depository participant;]"	broad, unconcentrated shareholder base and to have a diverse investment portfolio. In these vehicles, the underlying shareholders cannot control investment or management decisions; therefore, focusing monitoring and disclosure requirements on changes to the controlling entities/person(s) is more valuable. Public retail funds are mostly daily traded; not requiring frequent updates to ownership details will significantly improve the ease of doing business for FPIs and will substantially reduce administration burdens on DDPs. FPIs classified as higher risk will still be required to disclose granular beneficial ownership details per recent circular - SEBI/ HO/ AFD/ AFD –PoD –2/ CIR/ P/ 2023/148 on <i>Mandating additional disclosures by FPIs that fulfil certain objective criteria</i> . Therefore, regulatory attention can be focused on truly high- risk scenarios.
8	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22(1)(i)	Suggested amendment below in red. "Undertake necessary KYC on its shareholders/investors in accordance with the rules applicable to it in the jurisdiction where it is organised, and FATF recommendations where applicable;"	This suggestion strengthens alignment with the intentions of FATF and international regulatory models, which is particularly important if other recommendations to apply a pragmatic, risk-based approach to beneficial ownership reporting on public retail funds are implemented. Under the UK, EU and other developed markets' interpretation of FATF guidance, funds are not usually required to identify or report beneficial ownership details if assessed as lower risk. The UK and European Union's risk-based approach allows for "simplified due diligence" measures for investment vehicles publicly listed on an equivalent



					manag entity, factors The "si entitie anothe provid to satis identif docum require from t	nge or where the controlling fund ger/administrator is a regulated and there are no other high-risk s. implified" approach to KYC allows to rely on the KYC conducted by er, fully regulated entity or person, led they have taken adequate steps sfy themselves that copies of fication data and other relevant hentation relating to KYC ements will be made available he third-party upon request from propriate authority without delay.
9	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22(3)	DDPs, in p when mou Clubbing of 2. Reporting clearly de a. If ha cl th cl ov sh th cl ov sh th du un th no as cl b. In (" th al th	FPI should be more	sai ex tha 2. Re the no the	DPs do not approach Clubbing the me way. This results in differing periences and challenges for FPIs at use multiple DDPs. eporting FPI is defined by DDPs as e first DDP to notice, but this does of always result in the choosing of e most appropriate party to sclose. a. FPIs in which fund clients invest, not only do not know or control the investments of that fund client via that fund client's FPI licenses but also do not know or control other unrelated FPIs in which that fund client may invest. Further, unrelated FPIs do not share information with each other on their fund clients nor their investment strategies. Such unnatural sharing of data creates regulatory and business risk. As the fund client may also not have full and timely knowledge of their FPI license in all instances, it would be more reasonable for DDPs, which



investment in another	have more access to the
FPI(s), the DDP should	relevant information, to be
be the entity deemed the Reporting Entity and	responsible for notifying the Board of changes to
should fill in appropriate	groupings.
Annexures.	b. Unrelated FPIs do not share
	information with each other
	on their fund clients nor their
3. No changes to be requested to	investment strategies. Such
clubbing based on "common	unnatural sharing of data
control".	creates regulatory and
	business risk. These
	unrelated FPIs also cannot control the investments
	made by, nor the
	shareholder base of,
	unrelated FPIs. FPIs will
	continue to disclose owners
	exceeding PMLA thresholds,
	including those over 50%,
	and if limits are hit, merely
	notifying FPIs that action
	must be taken is sufficient to address SEBI's needs without
	overburdening, or creating
	new risk for, FPIs.
	We suggest SEBI to have a process on
	how FPIs can de-club from each
	other. In certain instances, when an
	FPI indicates that they are no longer
	in the same FPI group with another
	FPI, the FPI (say FPI #1) is told that the other FPI (say FPI #2) has not
	submitted a notification and so these
	FPIs (FPI #1 and FPI #2) still need to
	be clubbed together until FPI#2
	custodian initiates the de-clubbing.
	There should be a system in place
	when a request for de-clubbing is
	initiated, e.g., a notice to be sent to
	the other FPI's DDP/ custodian. Also,
	certain FPI groups still contain
	entities that are no longer on the FPI
	register which is incomprehensible.
	3. FPIs clubbed based on "common
	control" have the transparency to
	monitor against issuer limits, as well



				as the power to take actions to avoid or remedy any violations of these limits.
10	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22(4)(b)	Suggested amendment below in red. "The foreign portfolio investors are public retail funds where the majority is owned by [one or more] appropriately regulated public retail fund on look through basis;"	In certain jurisdictions, there are investment fund structures that do not satisfy the current "public retail funds" definition because they are not designed to be publicly sold to the retail market. However, these types of structures are commonly established by fund managers with the intention of attracting multiple institutional fund investors and are an attractive choice where a manager's target client base does not require or merit a full public retail fund structure.
				<ul> <li>For example:</li> <li>1. The Canadian pooled fund structure: this is a common fund type that is offered under a Prospectus</li> <li>Exemption in Canada because the fund investors will be exclusively within the Canadian definition of accredited investors (which covers a variety of sophisticated, institutional investors such as banks, insurance companies, pension funds, charities).</li> <li>2. In the U.S., the Collective Investment</li> </ul>
				<ul> <li>Trust (CIT) structure: a pooled fund vehicle designed specifically for pension funds which is growing in popularity as an alternative to the US mutual fund for pension fund investors.</li> <li>In the U.S., the Group Trust: another pooled fund structure designed specifically for investment by pension funds.</li> </ul>
				In the "clubbing by common control" exemption in Paragraph 3(a) of the SEBI <u>circular</u> Clarification on clubbing of investment limits of FPIs, we would encourage an extension to accommodate



				<ul> <li>investment funds other than "public retail funds":</li> <li>A modification of 4(b) to focus on a look-through to underlying investor type is one possible option.</li> <li>Other investor types could potentially be added to the "majority ownership" category for the look-through test.</li> </ul>
11	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22(3)	Suggested amendment below in red. "Multiple entities registered as foreign portfolio investors (with the exception of non-investing FPIs) and directly or indirectly, having common ownership of more than fifty per cent or common control shall be treated as part of the same investor group and the investment limits of all such entities shall be clubbed at the investment limit as applicable to a single foreign portfolio investor"	FPI grouping exists as a mechanism to monitor foreign investment limits to track and prevent breaches. The inclusion of non-investing FPIs, which will never hold Indian securities, in this requirement creates unnecessary operational administrative burden, providing no benefit to either the DDPs or SEBI.
12	The SEBI (Foreign Portfolio Investors) Regulations , 2019	Regulation 22(4)(c)(ii)	Suggested amendment below in red. "(ii) insurance companies where segregated portfolio with one-to-one correlation with a single investor is not maintained [amend in order to disapply the one-to-one correlation condition] "	The condition attached currently to the insurance company definition is difficult for a look-through scenario, as the investment fund manager will not necessarily have visibility to the number of investors for each segregated portfolio of the insurance company to judge whether or not there is one to one correlation. It would therefore be ideal for it to be removed for the look-though scenario. If it were to remain in any form, clarifications would be needed to address matters such as (a) a segregated portfolio designed for multiple insurance clients which for a time period happens to have only one; and (b) the scenario where a pension scheme is the insurance client and may need its own segregated portfolio.
13	The SEBI	Regulation	Suggest amendments below in red.	The current wording should be removed
	(Foreign	22(5)		as it duplicates paragraph 22 (1)(c).



	Portfolio		"In case of any direct or indirect	
	Investors)		change in structure or common	The new suggested wording covering
	Regulations		ownership or control of the foreign	investor grouping affirms Part C, Section
	, 2019		portfolio investor or investor group,	1 of SEBI MASTER CIRCULAR
	, 2015		it shall, as soon as possible but not	SEBI/HO/AFD-2/CIR/P/2022/175. With
			later than seven working days, bring	current rules governing the formation of
			the same to the notice of its	investor groups, there are many
			designated depository participant.	instances whereby an FPI will be
			designated depository participant.	unaware of other FPIs within their group
			The depecteries shall put in place	
			[The depositories shall put in place	(such as if several separately managed
			appropriate systems, procedures	funds are grouped due to a common
			and mechanisms to monitor the	shareholder, whereby it would be
			investment limit/ holdings of FPIs	unpractical/illegal for separate
			belonging to the same investor	investment managers to share trading
			group. They should as soon as	information). Due to having more access
			possible but not later than seven	to the relevant information, it is
			working days, inform the Board in	therefore more reasonable for DDPs to
			writing, if there is any material	be responsible for notifying the Board of
			change in the information previously	changes to groupings.
			provided.]	
14	Master	Part A	Suggest additional sentence to be	Given that FPI public retail funds are
	Circular for	Section 14	added:	distributed through multiple distributors
	<u>Circular</u> for Foreign	Section 14 (i) Change in	added:	distributed through multiple distributors and sub-distributors globally, a 7-
	<u>Circular</u> for Foreign Portfolio	Section 14 (i) Change in material	added: [Notwithstanding the requirement	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material
	<u>Circular</u> for Foreign Portfolio Investors,	Section 14 (i) Change in	added: [Notwithstanding the requirement to inform the DDP of material	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily
	<u>Circular</u> for Foreign Portfolio Investors, Designated	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging
	<u>Circular</u> for Foreign Portfolio Investors,	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we
	<u>Circular</u> for Foreign Portfolio Investors, Designated	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging
	<u>Circular</u> for Foreign Portfolio Investors, Designated Depository	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to beneficial ownership, specifically the	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we
	<u>Circular</u> for Foreign Portfolio Investors, Designated Depository Participants	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to beneficial ownership, specifically the requirement to 'look-through', FPIs	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we would like to suggest that the change in
	Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to beneficial ownership, specifically the requirement to 'look-through', FPIs should monitor changes as far as	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we would like to suggest that the change in BO for such funds be allowed to be
	Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to beneficial ownership, specifically the requirement to 'look-through', FPIs should monitor changes as far as	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we would like to suggest that the change in BO for such funds be allowed to be assessed on a monthly or quarterly basis
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	Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign	Section 14 (i) Change in material	added: [Notwithstanding the requirement to inform the DDP of material changes in information, in relation to beneficial ownership, specifically the requirement to 'look-through', FPIs should monitor changes as far as	distributed through multiple distributors and sub-distributors globally, a 7- working day reporting period for material changes indirectly imposes daily monitoring which will be very challenging if not impossible to meet. Therefore, we would like to suggest that the change in BO for such funds be allowed to be assessed on a monthly or quarterly basis as opposed to an implicit expectation of daily monitoring of any BO changes. We would also suggest that while notification of a material change to the DDP (such as a change in BO/SMO details) can be made within 7 working days of the FPI becoming aware of any such change (following the end of the allowed



				preferred) could follow within one month thereof.
15	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors	Part B – Section 4 (ii)	Extend the exemption for Category I FPI from providing BO details so that offshore derivative instruments (ODI) clients that are Category I FPIs do not need to provide BO details to the ODI issuing FPI for the ODI onboarding process.	Regulation 21(1)(c) of the SEBI FPI Regulations, 2019 states that ODI issuing FPI can only issue ODIs after complying with the KYC norms for the ODI client as specified by SEBI. For cases where the ODI client is a Category I FPI, SEBI already has access to the FPI's BO details, so such information need not be provided to the ODI issuing FPI again.
16	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors	Part B – Section 4 (iv) in relation to look- through.	Exempt public retail funds from look- through beyond their distribution partners or intermediaries in the distribution chain to the customer or clients or the intermediaries.	Public retail funds typically are widely distributed, and in some cases, the distribution chain may include multiple intermediaries between the fund and the BO. These intermediaries hold accounts on behalf of their customers and the fund relies on the intermediaries to perform KYC on their customers. Therefore, the information regarding the underlying investors or shareholders of the fund available to the fund manager is often limited. These intermediaries are often already subject to similar KYC, AML, and customer verification requirements as the fund. As a result, and in line with the FATF Risk-based Approach Guidance for Securities (2018), funds are often able to rely on these pre-existing AML/KYC obligations at the intermediary level to avoid duplicating the collection, recording, and verification of the identity of the intermediaries' client data. In many cases, regulators have adopted a risk-based approach in relation to fund vehicles that are publicly listed on an exchange or where the controlling fund manager/administrator is a regulated entity and there are no other high-risk



				factors. For example, in the United States, exemption has been provided to such funds. Current UK guidance also provides that it would not expect the underlying beneficial ownership of low- risk retail funds or their distributors' Senior Management data to be collated or shared for the purposes of beneficial ownership registers.
17	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors	Part B – Section 4 (vi) in relation to exemption to listed companies.	Suggest amendments below in red. No-foreign-company shall be entitled to exemption under Rule 9(3)(f) ) of PMLA Rules. [Exemption under Rule 9(3)(f) also applies to foreign companies listed in Financial Action Task Force member countries.] Alternatively, we suggest the below: Exemption under Rule 9(3)(f) also applies to foreign companies listed on a stock exchange and subject to disclosure requirements which impose requirements to ensure adequate transparency of beneficial ownership.	PMLA Rules 9(3)(f) already allows for exemption for an entity listed on a stock exchange in India, or it is an entity resident in jurisdictions notified by the Central Government and listed on stock exchanges in such jurisdictions notified by the Central Government, or it is a subsidiary of such listed entities. Furthermore, FATF recommendations state that where the customer or the owner of the controlling interest is a company listed on a stock exchange and subject to disclosure requirements (either by stock exchange rules or through law or enforceable means) which impose requirements to ensure adequate transparency of beneficial ownership, or is a majority-owned subsidiary of such a company, it is not necessary to identify and verify the identity of any shareholder or beneficial owner of such companies.
18	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible	Part B – Section 8 Guidelines for KYC	Extend use of digital signatures for documents requested/submitted to DDPs.	Currently DDPs require wet-ink signature and hard copy documentations, creating an additional administrative burden on FPIs. As SEBI also accepts use of digital signatures for onboarding of FPIs, DDPs should follow the same approach. This will further align with the practices in many developed markets globally.



	Foreign Investors			
19	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors	Part B Section 9(a) and (b)	With respect to requirements relating to the provision of Proof of Identity and Proof of Address for SMOs in relation to both FPI and ODI requirements, our members believe that where SMOs are employees of investment managers regulated in one or more jurisdictions (if SEBI prefers, FATF jurisdictions), such investment manager entities should be able to provide letters of verification of the identities of individuals (as well as address of place of work) in lieu of the current requirements to provide photographic state identification documents and proofs of residential addresses. This applies in relation to both direct FPI investing as well as ODI investing.	Such accommodations would continue to facilitate SEBIs intentions to ensure FPIs are able to identify individuals who could be deemed to have "control" of certain funds or investment vehicles as part of their KYC processes, as well as allow investment management firms to comply with any personal data privacy requirements applicable to them. Given increasing sensitivity relating to the sharing of data with non-governmental third parties, individuals acting as SMOs residing outside India may be reluctant to provide proof of identity and proof of address in the manner required, which then reduces the ability of any funds or portfolios managed by such individuals to participate in investments in Indian securities.
20	Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors	Part D Section 2	SEBI adopt generally lighter KYC requirements with respect to ODIs. A streamlined approach to ODI KYC (e.g., by applying to erstwhile thresholds to ultimate beneficial ownership and related disclosure in addition to a relaxation of documentary KYC requirements relating to beneficial owners).	A streamlined approach to ODI KYC (e.g., by applying to erstwhile thresholds to ultimate beneficial ownership and related disclosure, relaxation of documentary requirements) would go some way towards easing access to investments in Indian securities, though with limited impact to obfuscated control which SEBI may be concerned about. It is appreciated that SEBI does not want to create a "back door" to masked offshore investing through ODIs, it is the case that equity swaps, bond total return swaps, index-linked notes and similar instruments merely track economic exposure to underlying securities and do not confer the type of control and voting rights which direct investors in securities have.
21	Mandating additional disclosures by Foreign	Paragraph 8 & 17	<ol> <li>Extend deadline for new breaches of the thresholds from 1 November 2023 until 1 January 2024</li> </ol>	<ol> <li>New breaches of the 50% threshold of FPIs' holding in a single India corporate group must be brought down in ten trading days. However, as of 2 November 2023, some FPIs</li> </ol>



Port	tfolio	2	Move timeframe to realign new		have not yet been informed or
	estors	2.	breaches for ten working days		received verification from their DDPs
	s) that		after notification from DDPs.		on which accounts are deemed
fulfi					exempted. Given the SOP was not
		3.	The SOP should be further		made available until several days in
certa			streamlined. Currently, the SOP		advance to the 1 November deadline
-	ective		and accompanying Annexures		and as we speak, the Corporate
crite	eria.		exceed 100 pages. Further, as		Groupings on the exchanges'
( <u>Circ</u>	<u>cular</u>		each DDP must verify the		websites and the SOP continue to be
<u>No.</u>	: SEBI/		exempted products, we will still		revised, we expect some breaches
HO/	AFD/		expect a large amount of work		may not be flagged until very close to
	– PoD		for FPIs as they try to prove		the ten-trading day realignment
	CIR/ P/		exemption.		deadline, which gives FPIs very little
	<u>3/ 148)</u>				time to prove exemption and dispute
2023	<u>5/ 146</u> )	4.	Size of the investment should be considered, and small		determination.
			investments should be deemed	2.	FPIs are awaiting DDPs' notification
			exempt.		and confirmation on if an account is
					exempted, which DDPs have to
		5.	Passive breaches should be		conduct research that may take over
			exempted.		a day. DDPs would then have fewer
					days to remedy. As DDPs are still
					trying to catch up, at least on a
					temporary basis, the ten working day
					realignment timeframe should start
					only after an FPI has been notified by the DDP.
				3.	The SOP is not a clear cut as it should
					have been and still leaves way too
					much to each DDPs interpretation.
					FPIs are concerned of possible
					differences in interpretation by
					different DDPs and a large amount of
					work to be done by the FPIs as they
					try to prove exemption. While it is
					said that FPIs are relied on to assess
					the exemption status, the SOP and
					accompanying annexures, which is
					over 100 pages, is still not clear and
					FPIs still need to rely on the DDPs on
					which account is exempted. This
					issue is exacerbated for Investment
					Managers that manage Separately
					Managed Accounts or Sub-Advised
					funds as they do not have the information necessary to know
					whether these accounts are exempt;
					Investment Managers will need to
					rely on their clients and clients on the
				I	The set of the chemics and chemics of the



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				DDPs, the latter which still can't
				answer questions on exemption.
				4. The approach should take into
				account the size of the
				investment. Funds with USD 1 or 2
				million in a Single Corporate Group
				are unlikely of concern to SEBI,
				especially for their investment in
				stocks with USD 60 billion market cap (you'd need 6,000 FPI licenses to
				even hit 10% of the issue) but they
				are being brought into scope and
				realignment of portfolios may be
				required, which increases costs for
				FPIs.
				E EDIa may broach thread alds through
				<ol> <li>FPIs may breach thresholds through no action of their own ("passive</li> </ol>
				breaches"), for example, merely due
				to market value moves among
				securities in an Indian equity
				portfolio. FPIs would then have to
				realign the portfolio due to these
				passive breaches, increasing costs,
				incur potential taxes, etc. Therefore, we suggest such passive breaches be
				exempted.
22	Transaction	Paragraph 2	Remove the requirement of at least	This requirement impacts FPI's best
	s in		10% of FPIs' secondary market	execution obligation for their clients in a
	Corporate		transactions in corporate bonds to	single block trade for multiple FPIs as
	Bonds		be done through RFQ platforms of	each FPI as part of a larger order would
	through		the exchanges and keep the use of	receive a different price, and therefore, it
	Request for		the RFQ platform optional for FPIs.	will be not possible to execute single
	Quote		If SEBI would still like to retain the	block trade for multiple FPIs. In addition,
	(RFQ)		10%, we suggest SEBI apply the 10%	the use of multiple logins and passwords
	platform by		requirement on the previous	is not scalable and increases operational
	FPIs		quarter's trades rather than same	risk. This is particularly problematic
	( <u>Circular</u>		quarter trades. By doing so, this	when a FPI is assigned login credentials
	<u>No.:</u>		would enable automation of tracking	which are shared amongst multiple asset
	SEBI/HO/A		as the denominator (in the form of	managers.
	FD/AFD-		last quarter's trades) would be fixed.	
	POD-		For an asset manager which	
	<u>2/P/CIR/20</u>		manages many FPI accounts, ability	
	<u>23/138</u> )		to automate the tracking will be	
			_	
			much welcomed.	



			-	
23	Circulars	Short-term	Remove the limit for an FPI's short-	With India to be added to JP Morgan's
	RBI/2017-	investment	term investment (i.e., investments	Emerging Markets Bond Index starting in
	18/199 A.P.	limit for FPIs	with residual maturity up to one	June 2024, FPIs' interest in India G-Secs
	(DIR Series)	in G-Secs	year) in Government Bonds ("G-	may increase. However, the need to
	Circular		Secs") to be capped at 30% of the	monitor for residual maturities G-Secs
	No.31, and		FPI's total investment.	and conduct urgent sales at non-ideal
				prices to comply with the short-term
	RBI/2019-			investment limits, is a unique and
	20/150 A.P.			unwelcome characteristic of the India
	(DIR Series)			market and may dissuade such interest.
	Circular			
	No.18.			

