asifma
Growing Asia's Markets

Date: 19 August 2026
Job title: Associate, Equities Division
Employer: Asia Securities Industry & Financial Markets Association (ASIFMA)
Location: Hong Kong

The Equities Division represents and advances the Equities, Equity Capital Markets and Post Trade agendas of ASIFMA's member financial institutions to regulators, policymakers, and other stakeholders in Asia. ASIFMA is seeking an Associate to provide research and analytical support related to the Equities Division's activities and priorities, reporting to the Managing Director, Head of Equities and Post Trade. The successful candidate will join a growing team of 25 in Hong Kong.

About ASIFMA:

ASIFMA is an independent, regional trade association with over 140 member firms comprising a diverse range of leading international financial institutions from both the buy and sell side, including banks, asset managers, law firms and market infrastructure service providers. Together, we harness the shared interests of the financial industry to promote the development of liquid, deep and broad capital markets in Asia. ASIFMA advocates stable, innovative, competitive and efficient Asian capital markets that are necessary to support the region's economic growth. We drive consensus, advocate solutions and effect change around key issues through the collective strength and clarity of one industry voice. Our many initiatives include consultations with regulators and exchanges, development of uniform industry standards, advocacy for enhanced markets through policy papers, and lowering the cost of doing business in the region. Through the GFMA alliance with SIFMA in the United States and AFME in Europe, ASIFMA also provides insights on global best practices and standards to benefit the region.

For more information about ASIFMA, please visit our website www.asifma.org.

Job description:

The Associate's main responsibility will be to support and be mentored by the Managing Director and Head of Equities & Post Trade and help drive the initiatives raised by the Equities, Equity Capital Markets and Post Trade Committees and their Working Groups. The Associate may be assigned to perform work such as:

- Assist the Managing Director with organizing and conducting Committee or Working Group meetings, including planning, preparing meeting materials, minuting and follow up.
- Work with stakeholders at all levels to collect industry feedback to draft consultation responses, industry letters to regulators and exchanges, and white papers.
- Communicate directly with member subject matter experts verbally or in writing to solicit their opinions or to share information about regulatory/market developments.
- Perform research related to specific projects and to draft reports on the findings.
- Perform other ad-hoc tasks as needed.

Requirements:

- Excellent verbal and written communication skills suitable for business and advocacy purposes.
- Self-starter with strong organizational skills and work ethic.
- Strong problem solving and project management skills, including the ability to prioritize and manage multiple concurrent tasks.
- Ability to work independently and exercise good judgement.
- 3-5 years of prior relevant work experience. Good knowledge of APAC Equity markets is necessary, along with the passion and interest to build strong substantive knowledge of financial markets. Prior experience in equities trading, operations, or ECM would be a plus.
- Strong Word, Excel, PowerPoint and database management skills.
- Team player, responsive and detail oriented.
- Holder of a bachelor's degree or above in finance, economics, or a related field.

This is a full-time position based in Hong Kong and is open with immediate effect. ASIFMA offers an attractive remuneration and healthcare package commensurate with experience, including the possibility of an annual discretionary bonus based on performance.

Interested parties may apply by sending their CV and cover letter to wchan@asifma.org. The application process with close on **Friday 31th August 2026.**

All information received will be treated in strict confidence and for recruitment purpose only. Applicants which do not hear from us within four weeks from the date of their application may consider their application unsuccessful.